

Data Issue

Hi Stephanie,

Please send Sean the attached item, About SCRC, and tell him that I would like to phone him tomorrow afternoon and talk with him and the person in his organization that actually makes the decision. Please send me his phone number.

My plan is to suggest that if they want to be part of the support group, each puts in \$25,000, but we will accept contributions in-kind. Being part of the SCRC is probably worth a great deal for their prestige and competitive position, and they can use it in their marketing.

Furthermore, I will tell them that the project budget, exclusive of data is \$13,500 with some of the lead researchers receiving no compensation for time. We run an austere budget and simply cannot compete with commercial users.

My proposal to him is that we give them a \$25,000 credit for contribution in-kind, and if the \$5,000 difference between the \$30,000 one year license won't do it I would personally recommend to the HHI Grants Committee that we would go to \$12,500 and call it a fifteen month license – which would fit into their math and would be almost half of HHI's cash costs.

Just let me know if you want me to try that.

Thanks,
Maury